



Procurement Times

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ANSWER CONTRACT FACTOIDS!

2436 Task Orders
\$3.06 B Funded Sales
\$7.14 B Estimated Value

MILLENNIA CONTRACT FACTOIDS!

91 Task Orders
\$3.17 B Funded Sales
\$7.76 B Estimated Value

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ANSWER Provides Solution to Transform NAVOCEANO Operations *Monti Jagers and Stan Joosse*

A performance-based task order under the ANSWER contract was awarded to I.T.S. Corporation (ITS) in February 2004 to provide the U. S. Navy, Naval Oceanographic Office (NAVOCEANO) with a real-time global differential correction service based upon positioning data derived from a Global Positioning System (GPS). ITS, with their subcontractor NavCom Technology, Inc. will provide an integrated, Real Time Kinematic (RTK) and Satellite Based Augmentation (SBAS) Global Positioning System (GPS) for inshore hydrographic and offshore oceanographic vessels. The task solution involves sophisticated software development and classic systems integration of hardware and software. Developed to precise and demanding system specifications, the ITS/NAVCOMTech solution provides for very high accuracy navigation and within radio range of the RTK station delivers a reliable 1 to 2 centimeter accuracy anywhere on the globe. ITS will deliver 13 systems with options for 16 additional systems under the multi-year task order.

The Naval Oceanographic Office conducts multidisciplinary ocean surveys; collects and analyzes all-source oceanographic data; provides global, numerical, oceanographic observations and products; tests and implements numerical techniques to solve oceanographic analytical and forecasting problems; generates strategic, operational, and tactical oceanographic and geospatial products to meet the U.S. Navy and Department of Defense safe navigation and weapon/sensor performance needs. "NAVOCEANO hydrographic survey missions require positioning derived from a GPS receiver capable of providing seamless high-accuracy navigation in real-time - anywhere and at any time and RTK-StarFire is the solution that will transform NAVOCEANO operations," said NAVOCEANO Hydrography Office Technical Lead, Doug Cronin.

The basis of the solution is the StarFire™ Network, the first truly global satellite-based augmentation system capable of real-time decimeter accuracy independent of the distance from a reference station. The integrated RTK-StarFire solution advances oceanographic survey methodology, since for the first time, a single system delivers centimeter positioning inshore using RTK and will seamlessly transition to decimeter accuracy offshore. Using StarFire's satellite based signal when out of range of a local RTK base station provides the ship with better than 10 centimeter positioning accuracy anywhere on the globe. When a ship is within radio range of the RTK station, it will have one to two centimeter accuracy. In addition to the shipboard units, NavCom will supply portable RTK base stations, which can be deployed onshore from the survey vessel and left unattended for up to 30 days operating off solar cells. The result is a more efficient, accurate, cost-effective method of precise positioning for maritime hydrographic and geodetic surveys resulting in increased productivity, reduced labor and training costs as well as superior precision.

Two Associates Join the Enterprise GWAC Center *Anjanette Magante*

On March 22, 2004, Patricia Oliver joined the Enterprise GWAC Center. Patricia was previously with SPAWAR Systems Center in San Diego, where she worked as a procurement analyst and reviewed clearances for the Naval Supply field activities. Patricia is the Contracting Officer for the ITOP II contract.



On August 9, 2004, the Center also welcomed Laurence Orr. Larry joins us from Hickam Air Force Base, where he worked as a Contract Specialist. Larry is a Contracting Officer who will be working very closely with Mimi Bruce on Client Support and with Patricia on the ITOP II Contract



Welcome aboard, Pat and Larry!

“Balancing Customer Satisfaction with Procurement Integrity”

Monti Jagers and Jack Donovan

Solutions Edu is the cornerstone of the Enterprise GWAC Center training program. The courses are designed to bring acquisition to GSA professionals, clients, and industry partners through customized courses constructed around GSA contract offerings and to ensure that the users are properly trained and following the established guidelines of the ordering procedures for each contract vehicle. As a result of the “Get It Right” initiative and recent OMB mandates for more oversight of GWAC, all Solutions Edu courses are being updated and revised. The focus of this process is to assure students are provided with classroom material that is immediately applicable to the actual procurement tasks at hand. Solutions Edu recognizes downsizing has shifted a significant amount of the contracting workload to non-contracting officers. These GSA personnel and their customers are confronted with a significant percentage of the contracting tasks normally accomplished by experienced contracting officers. Additionally, the GSA contracting environment crosses all agency boundaries, requiring knowledge of differing agency rules and policies. This has generated a need for training material that is succinct, clear, complete, replete with examples, and fully demarcates the line between discretionary decisions and those mandated by contract law or agency policy. The new textbooks will provide students with a clearer understanding of the balance between meeting customer needs and compliance with sound procurement practices. Equally important, the revised texts will equip the students with the tools necessary to work smarter in an era of reduced time and personnel resources.

In addition to the updated courses, a new course designed to balance customer satisfaction with procurement integrity will be added to the Solutions Edu curriculum for FY05. The five-day course, entitled “Get It Right – Proper Use of GSA Multiple Award Schedules (MAS) and Government Wide Acquisition Contracts (GWACs)” provides a complete review of these important and popular sources of goods and services. The two GSA procurement instruments, which are intended for multiple agency use, serve fundamentally different purposes and have dramatically different sets of rules and procedures for use. This course reviews the unique statutory basis and intent for each contracting vehicle as well as the regulatory implementation of these statutes. Each source’s complete procurement cycle (pre-award to close-out) is analyzed. The course stresses critical junctures in the procurement cycle: preparation of the solicitation package; determination of contract type; obtaining competition; source selection process; award documentation; and writing “within scope” modifications. Each section contains relevant GAO studies and case law to illustrate the basic principles.

Enterprise GWAC Center Relocates to New Quarters

Anjanette Magante

During the week of August 2nd, the Enterprise GWAC Center relocated to a new suite. The Enterprise GWAC Center is still at 9988 Hibert Street, but is currently located in Suite 310. The new location is approximately 6100 square feet and provides much more space for the growing Center. The relocation of the EGC was done to accommodate the closure of the Oakland Office, which recently merged with the San Diego office location. Paul Martin and Monteze Jagers, both formally of the San Francisco area, now have residency in the San Diego area. Menlu Bruce, Director of Client Support Services still resides in the San Francisco area and continues in her role of assisting the EGC clients.



September Events

Date: Aug 31 – Sept 1, 2004
Location: San Diego, CA
Event: Enterprise GWAC Center
All Hands Meeting

Date: Sept 21-23, 2004
Location: Scottsdale, AZ
Event: International Marketing
Conference

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